Peter **Min**

(718) 757-5834 pmin.0825[@gmail.com](mailto:kevin.r.fleischman@gmail.com) Sunnyvale, CA **PORTFOLIO**  [**GITHUB**](https://github.com/pmin825) [**LINKEDIN**](https://www.linkedin.com/in/peter-min-02a62a13a/)

SKILLS

**JavaScript, React, Redux, HTML, CSS, Ruby, Ruby on Rails, Mongoose, MongoDB, Node.js, Express.js, SQL, SQLite3, PostgreSQL, Webpack, jQuery, Git, Heroku**

PROJECTS

**BidUp**  (React, Redux, Ruby on Rails, Javascript, PostgresQL, HTML, CSS, Webpack, Amazon S3, Heroku) [live](https://bid-up.herokuapp.com/) | [github](https://github.com/pmin825/BidUp)

*BidUp, an OfferUp.com clone, is an online auction-style marketplace where users “bid” on products posted by other users.*

* Streamlined user experience when managing form data, allowing users to optionally submit form changes, inclusive or exclusive of file upload.
* Incorporated Amazon S3’s data storage infrastructure to upload and retrieve files, benefiting from its data scalability and capacity, resulting in improved page-load performance.

**Biscuits and Bones**  (React, Redux, JavaScript, MongoDB, Express.js, Node.js, HTML, CSS3, Webpack, Heroku) [live](https://biscuitsnbones.herokuapp.com/#/) | [github](https://github.com/cjbreezey/BiscuitsAndBones)

*Biscuits and Bones is a web app that helps pet owners host, attend, and connect with other owners to set up playdates.*

* Implemented Google Maps API and Places Autocomplete for geocoding user input to efficiently store and map event locations.
* Utilized MongoDB’s flexible document schemas to make on the fly database changes during development.
* Employed GitHub’s version control system to effectively collaborate with 3 other team members, working with a modular approach separating features, increasing productivity output and workflow.

**Cheetah Typer**  (Javascript, HTML, CSS, Webpack) [live](https://pmin825.github.io/CheetahTyper/) | [github](https://github.com/pmin825/CheetahTyper)

*Cheetah Typer is a speed typing game that allows users to practice their typing in a fun way.*

* Leveraged Javascript’s asynchronicity to create an interactive and responsive game, via DOM manipulations and the use of event handlers and listeners.
* Designed dynamic multi-use modals to optimize and DRY code.

EXPERIENCE

**Mid-Market/Enterprise B2B Account Executive**

*NeweggBusiness*  Aug 2017 - May 2020

* Managed a book of business of over 100 mid-market/enterprise accounts, streamlining their IT procurement needs.
* Developed strong relationships and trust with managed accounts, allowing for consistent achievement of quarterly revenue goals exceeding $2 million.
* Collaborated with multiple channels (direct with manufacturer, in-house, distribution, marketplace) to provide cost efficient solutions adhering to specific budget requirements
* Promoted from Account Executive of Small/Medium Business accounts to Mid-Market/Enterprise accounts.

**Restaurant Server**

*White Shallot*  Jun 2014 - Aug 2015

* Led and organized several special events, from handling reservations, seating arrangements, and quick adaptation of learning of new menu items.
* Provided training for new employees helping to create a productive and team-driven work environment.

EDUCATION

**Web Development -**App AcademyAutumn 2020

*Immersive software development course with a focus on full-stack web development, which entailed 1000+ hours of coding.*

**BS Marketing -** San Francisco State University Spring 2017